



MANUFACTURER TERMS
NORTH OFFICE – 3550 CORPORATE WAY DULUTH, GA
(770) 545-8961

MANUFACTURER	LOCATION	FREIGHT ALLOWED	MIN. ORDER
A & L Lighting	New York	\$5,500	No minimum.
A Light (Acuity)	California	\$2,500	\$150
Acolyte	New York	No freight allowance.	No minimum.
Acuity / Lithonia Lighting	Multiple Locations	\$2,500	No minimum.
Airey-Thompson	California	\$3,500	No minimum.
Alumilite	Georgia	\$4,500	\$100
Alva	California	\$2,500 w/ exceptions	No minimum.
Apogee Lighting	New York	No freight allowance.	No minimum.
Arancia	Canada	\$8,000	\$250
Archilume	Canada	No freight allowance.	No minimum.
Arcus	California	\$3,300	No minimum.
Atlantic Lighting	Massachusetts	\$2,000 w/ exceptions	No minimum.
Auberge (Alva)	California	\$2,500 w/ exceptions	No minimum.
Axis Lighting	Canada	\$5,000	No minimum.
Balanced Care (Axis)	Canada	Contact us!	Contact us!
Beachside Lighting	Hawaii	\$1,000 w/ exceptions	No minimum.
Beam-Lite Industries, Inc.	Arkansas	\$1,200	No minimum.
Bock Lighting	Ohio	\$2,500	\$500
Brightline	Pennsylvania	No freight allowance.	\$50
Brownlee Lighting	Florida	\$2,500	No minimum.
C Lighting	Georgia	\$1,000 w/ exceptions	\$500
Cali Lighting	California	No freight allowance.	\$200
Carl Stahl Architektur	Contact us!	Contact us!	Contact us!
Casey Architectural Lighting	Missouri	No freight allowance.	No minimum.
Cast Lighting	New Jersey	\$5,500	No minimum.
Cathode Lighting Systems	Maryland	No freight allowance.	No minimum.
CGF	Illinois	\$3,000 w/ exceptions	\$75
Chauvet Professional	Florida	\$2,000	\$100
Cole Lighting	California	No freight allowance.	No minimum.
CRW Lighting	New York	No freight allowance.	\$35
Dado Lighting	Illinois	\$5,000	No minimum.
Delray Lighting	California	\$4,500	\$50
Design Pole	California	No freight allowance.	No minimum.
DuraLamp (Targetti)	California	\$5,000	No minimum.
eLuminaire	California	\$1,000	No minimum.
ELP	California	\$7,500	\$100
Eureka (Acuity)	Canada	Contact us!	No minimum.
Fabbian	New Jersey	No freight allowance.	No minimum.

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GlobaLux	California	Contact us!	Contact us!
Global Lighting Perspectives	Texas	\$3,000	No minimum.
Goldeneye	California	No freight allowance.	\$200
Healthcare Lighting (Acuity)	Multiple Locations	\$3,000	No minimum.
Heper	Wisconsin	\$4,000	No minimum.
HK Lighting Group	California	\$5,500	No minimum.
Hunza	California	\$2,000 w/ exceptions	No minimum.
Hydrel (Acuity)	Multiple Locations	\$3,000	No minimum.
i2Systems	Connecticut	No freight allowance.	No minimum.
IluminARC	Florida	\$3,500	\$100
Intrigue Lighting	Wisconsin	Contact us!	Contact us!
Iota Emergency Lighting (Acuity)	Multiple Locations	\$2,500 w/ exceptions	No minimum.
JLC Tech	Massachusetts	\$10,000	\$300
LC Doane	Connecticut	\$3,000	\$300
LED Linear	New York	\$5,000	No minimum.
LF Illumination	California	\$4,500 w/ exceptions	No minimum.
Los Angeles Lighting	California	\$3,000	\$100
Lumax Lighting	Pennsylvania	\$2,000	\$500
LuminaireLED (Acuity)	Canada	\$2,500	\$75
Luminis (Acuity)	Canada	\$2,500	No minimum.
LUX Dynamics	Nevada	\$5,000	\$100
LuxFormae	New York	No freight allowance.	No minimum.
LVS	California	\$5,000	No minimum.
Magtech Industries	Nevada	Contact us!	Contact us!
Manning Lighting / Digital Speck	Wisconsin	No freight allowance.	\$25
Mark Architectural Lighting (Acuity)	Multiple Locations	\$3,000	No minimum.
Matrix Mirrors	Georgia	No freight allowance.	No minimum.
MKS Advanced Lighting	New York	\$1,500	No minimum.
Modern Forms	New York	\$1,250	No minimum.
MOJO Illumination	Colorado	No freight allowance.	No minimum.
Mule Lighting	Rhode Island	\$1,500 w/ exceptions	\$100
NAFCO	Wisconsin	\$5,000	No minimum.
Nine 24, Inc.	Kentucky	Contact us!	Contact us!
Omnify	California	No freight allowance.	No minimum.
ORE Lighting	Texas	Contact us!	Contact us!
Peerless (Acuity)	Multiple Locations	\$3,000	No minimum.
Pinnacle	Colorado	\$7,500	No minimum.
PlanLED	Washington	\$5,000	No minimum.
Precision Architectural Lighting aka PAL	Texas	\$6,000 w/ exceptions	\$500
Rayon Lighting	California	\$3,000	No minimum.

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Rebelle	Canada	\$5,000	\$500
Red Sky Lighting	Wisconsin	No freight allowance.	No minimum.
Sillites	Georgia	\$2,000	\$50
SloanLED	California	Contact us!	\$200
Smart Engine	Contact us!	Contact us!	Contact us!
Snowball Lighting	Texas	\$1,500	\$50
SoftForm Lighting	Texas	No freight allowance.	Contact us!
Solais (formerly Power Secure)	Texas	\$1,500	No minimum.
Solavanti Lighting / Efficient-Tec aka ETI	Texas	No freight allowance.	No minimum.
SPI Lighting	Wisconsin	Contact us!	No minimum.
StarTek Lighting America	Illinois	\$5,000	\$100
Sunlite	Florida	\$1,000	No minimum.
Sunoptics (Acuity)	Multiple Locations	No freight allowance	No minimum.
Targetti	California	\$15,000	No minimum.
Tegan Lighting	California	No freight allowance.	No minimum.
Tempo Industries	California	No freight allowance.	No minimum.
Times Square Lighting	New York	\$5,000 w/ exceptions	\$500
Visco Light	Oregon	No freight allowance.	No minimum.
Vision Engineering	California	Contact us!	Contact us!
Viso	Canada	No freight allowance.	\$400
Visual Lighting Technologies (VLT)	Texas	No freight allowance.	\$100
VoksLyte	Maryland	No freight allowance.	No minimum.
WAC Lighting	Multiple Locations	\$1,250	Contact us!
Wayne Tyler	California	Contact us!	Contact us!
Winona (Acuity)	Multiple Locations	\$3,000	No minimum.
Zaneen	Canada	No freight allowance.	\$200