



**MANUFACTURER TERMS**  
**SOUTH OFFICE – 23 E. JOHNSTON ST FORSYTH, GA**  
**(478) 994-8600**

<b><u>MANUFACTURER</u></b>	<b><u>LOCATION</u></b>	<b><u>FREIGHT ALLOWED</u></b>	<b><u>MIN. ORDER</u></b>
A & L Lighting	New York	\$5,500	No minimum.
A Light (Acuity)	California	\$2,500	\$150
Acolyte	New York	No freight allowance.	No minimum.
Acuity / Lithonia Lighting	Multiple Locations	\$1,000	No minimum.
Airey-Thompson	California	\$3,500	No minimum.
Alumilite	Georgia	\$4,500	\$100
Alva	California	\$2,500 w/ exceptions	No minimum.
American Lite Pole	Texas	No freight allowance.	No minimum.
Apogee Lighting	New York	No freight allowance.	No minimum.
Arancia	Canada	\$8,000	\$250
Archilume	Canada	No freight allowance.	No minimum.
Atlantic Lighting	Massachusetts	\$2,000 w/ exceptions	No minimum.
Auberge (Alva)	California	\$2,500 w/ exceptions	No minimum.
Axis Lighting	Canada	\$5,000	No minimum.
Barrisol USA	Multiple Locations	Contact us!	Contact us!
Beachside Lighting	Hawaii	\$10,000 w/ exceptions	No minimum.
Beam-Lite Industries, Inc.	Arkansas	\$1,200	No minimum.
Bock Lighting	Ohio	\$2,500	\$500
Brightline	Pennsylvania	No freight allowance.	\$50
Brownlee Lighting	Florida	\$2,500	No minimum.
C Lighting	Georgia	\$1,000 w/exceptions	\$500
Cali Lighting	California	No freight allowance.	\$200
Casey Architectural Lighting	Missouri	No freight allowance.	No minimum.
Cast Lighting	New Jersey	\$5,500	No minimum.
Cathode Lighting Systems	Maryland	No freight allowance.	No minimum.
Lighting Elements/CDS Lighting (NAL)	Multiple Locations	\$10,000	No minimum
CGF Designs	Illinois	\$3,000 w/ exceptions	\$75
Chauvet Professional	Florida	\$2,000	\$100
Cole Lighting	California	No freight allowance.	No minimum.
Craft Metal Products, Inc.	Indiana	No freight allowance.	No minimum
CRW Lighting	New York	No freight allowance.	\$35
CSL Lighting	California	\$1,500	\$100
Dado Lighting	Illinois	\$5,000	No minimum.
DALS	Canada/Florida	\$3,000	No minimum.
Design Pole	California	No freight allowance.	No minimum.

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DuraLamp (Targetti)	California	\$5,000	No minimum.
eLuminaire	Multiple Locations	\$1,000	No minimum.
Element (Tech Lighting)	Illinois	\$2,000	No minimum.
ELP	California	\$7,500	\$100
Eureka (Acuity)	Canada	\$2,500	No minimum.
Fabbian	New Jersey	No freight allowance.	No minimum.
Ferretti (NAL)	Multiple Locations	No freight allowance.	No minimum.
Functional Devices, Inc.	Indiana	No freight allowance.	No minimum.
Global Lighting Perspectives	Texas	\$3,000	No minimum.
Goldeneye	California	No freight allowance.	\$200
Hemera	Canada	\$5,000	No minimum.
Healthcare Lighting (Acuity)	Multiple Locations	\$3,000	No minimum.
Heper	Wisconsin	\$4,000	No minimum.
HK Lighting Group	California	\$5,500	No minimum.
Hunza	California	\$2,000 w/ exceptions	No minimum.
Hydrel (Acuity)	Multiple Locations	\$3,000	No minimum.
i2Systems	Connecticut	No freight allowance.	No minimum.
IluminARC	Florida	\$3,500	\$100
Intrigue Lighting	Wisconsin	Contact us!	Contact us!
Iota Emergency Lighting (Acuity)	Multiple Locations	\$1,000 w/ exceptions	No minimum.
JLC Tech	Massachusetts	\$10,000	\$300
LC Doane	Connecticut	\$3,000	\$300
LED Linear	New York	\$5,000	No minimum.
LF Illumination	California	\$4,500 w/ exceptions	No minimum.
LightSmith / Jefferson Lighting	Virginia	No freight allowance.	No minimum.
Lightway	Florida	No freight allowance.	No minimum.
Los Angeles Lighting	California	\$3,000	\$100
Lumax Lighting	Pennsylvania	\$2,000	\$500
Luminaire LED (Acuity)	Canada	\$2,500	\$75
Luminis (Acuity)	Canada	\$2,500	No minimum.
LUX Dynamics	Reno, Nevada	\$5,000	No minimum.
LuxFormae	New York	No freight allowance.	No minimum.
LVS	California	\$5,000	No minimum.
Manning Lighting / Digital Speck	Wisconsin	No freight allowance.	\$25

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Mark Architectural Lighting (Acuity)	Multiple Locations	\$3,000	No minimum.
MKS Advanced Lighting	New York	\$1,500	No minimum.
Modern Forms	New York	\$1,250	No minimum.
MOJO Illumination	Colorado	No freight allowance.	No minimum.
Mule Lighting	Rhode Island	\$1,500 w/ exceptions	\$100
NAFCO	Wisconsin	\$5,000	No minimum.
Nine 24, Inc.	Kentucky	Contact us!	Contact us!
North American Lighting aka NAL	Virginia	Contact us!	No minimum.
Omnify	California	No freight allowance.	No minimum.
Orbit (NAL)	Multiple Locations	No freight allowance.	No minimum.
Peerless (Acuity)	Multiple Locations	\$3,000	No minimum.
Pinnacle	Colorado	\$7,500	No minimum.
PlanLED	Washington	\$5,000	No minimum.
Precision Architectural Lighting aka PAL	Texas	\$6,000 w/ exceptions	\$500
Precision Lighting / RC Lighting	Multiple Locations	\$1,000	\$150
Rayon Lighting	California	\$3,000	No minimum.
Rebelle	Canada	\$5,000	\$500
Red Sky Lighting	Wisconsin	No freight allowance.	No minimum.
Shakespeare Poles	South Carolina	\$3,000	No minimum
Sillites	Georgia	\$2,000	\$50
SloanLED	California	Contact us!	\$200
Snowball Lighting	Texas	\$1,500	\$50
Solais (formerly Power Secure)	Texas	\$1,500	No minimum.
Solavanti Lighting / Efficient-Tec aka ETI	Texas	No freight allowance.	No minimum.
SPI Lighting	Wisconsin	Contact us!	No minimum.
StarTek Lighting America	Illinois	\$5,000	\$100
Strand	Texas	Contact us!	Contact us!
Sunlite	Florida	\$1,000	No minimum.
Sunoptics (Acuity)	Multiple Locations	No freight allowance.	No minimum.
Targetti	California	\$15,000	No minimum.
Tech Lighting	Illinois	Contact us!	Contact us!
Tegan Lighting	California	No freight allowance.	No minimum.
Tempo Industries	California	No freight allowance.	No minimum.
Times Square Lighting	New York	\$5,000 w/ exceptions	\$500
Troy RLM Lighting (CSL)	California	No freight allowance.	No minimum.

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USAI Lighting	New York	\$3,500 w/ exceptions	No minimum.
Varilite	Texas	Contact us!	Contact us!
Visco Light	Oregon	No freight allowance.	No minimum.
Vision Engineering	California	Contact us!	Contact us!
Viso	Canada	No freight allowance.	\$400
Vokslite	Maryland	No freight allowance.	No minimum.
WAC Lighting	Multiple Locations	\$1,250	Call us!
Wayne Tyler	California	Contact us!	Contact us!
Winona (Acuity)	Multiple Locations	\$3,000	No minimum.
Zaneen	Canada	No freight allowance.	\$200